



**Mission Statement**

"To promote excellence in governmental finance through leadership, education and communication for the public benefit."



- As a courtesy to others:
1. All conference classes will stop at the designated time.
  2. Please take after-class discussions out of the classroom so the next session can set-up.
  3. Please turn off cell phones and pagers during all conference classes.

**TUESDAY - September 16, 2008 PRE-CONFERENCE in Yakima, WA**

8:30 - 4:30	<b>Situational Leadership</b> Room: - 300 & 400	<b>Full Day</b>	Coordinator: Carmen Hayter	Moderator: Carmen Hayter	Presenter(s): Timothy C. Morris
8:30 - 4:30	<b>E-Mail Writing That Counts</b> Room: - 200 & 500	<b>Full Day</b>	Coordinator: Anna Stroben	Moderator: Becky Horton	Presenter(s): Sarah Zink
8:00 - Noon	<b>Record Management</b> Room: - B	<b>Half Day</b>	Coordinator: Dan Speigle	Moderator: Ron Cone	Presenter(s): Russell Wood
Noon - 1:00	<b>Lunch</b> Room: <b>Ballroom</b>				
1:00 - 5:00	<b>Professional Ethics and Regulations in WA State</b> Room: - 100 & 600	<b>Half Day</b>	Coordinator: Alexandra Johnson	Moderator: Jan Jutte	Presenter(s): Scott Woelfle
1:00 - 5:00	<b>Electronic Record Management</b> Room: - B	<b>Half Day</b>	Coordinator: Dan Speigle	Moderator: Ron Cone	Presenter(s): Leslie Koziara
1:00 - 5:00	<b>Working Effectively With City Councils, Boards and Commissions</b> Room: - A	<b>Half Day</b>	Coordinator: Cil Pierce	Moderator: Cil Pierce	Presenter(s): Tom Gould Cil Pierce
1:00 - 4:00	<b>Strategic Budgeting</b> Room: - E	<b>Half Day</b>	Coordinator: Marilou Moore	Moderator: Mary Lamb	Presenter(s): Bill Cushman

**WEDNESDAY - September 17, 2008 (Morning) CONFERENCE in Yakima WA**

7:00 - 8:30	<b>Breakfast Buffet</b> Room: <b>Ballroom</b>						
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TRACK	Acctg, Auditing & Rptg	Budgeting	Investment	Human Resources	Small Entities	Mgmt & Emerging Issues	Communication
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8:00 - 10:00	Room: <b>Ballroom</b>  <h2 style="color: blue; text-align: center;">Welcome Greetings From Tim Jensen, WFOA President</h2> <h2 style="color: blue; text-align: center;">Origins of Money &amp; the Monetary System</h2> <h3 style="color: blue; text-align: center;">Keynote Speaker: Dr. Douglas Wills</h3> <p style="text-align: center;">Coordinator: Noah Crocker      Moderator: Tim Jensen</p>						
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Projector In Charge	Phillip Parks	Craig Warner	Doug Extine	Kathleen McKnight	Toni Nelson	Alicia Martinelli	Cil Pierce
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10:10 - 11:00	Room: <b>- E</b> <b>GASB Update</b>  Coordinator: Phillip Parks  Moderator: Phillip Parks  Presenter: Frank Crawford	Room: <b>- F, G, H</b> <b>Effective Budget Award Programs</b>  Coordinator: Mike E. Bailey  Moderator: Bonnie Fell Presenter: Mike E. Bailey Presenter: John Fishbein	Room: <b>- B</b> <b>GFOA Recommended Practices for Sound Investing</b>  Coordinator: Doug Extine Coordinator: Marilou Moore  Moderator: Robbi Stedman  Presenter: Sofia Anastopoulos	Room: <b>- 100 &amp; 600</b> <b>457 Plans and Fiduciary Responsibility in 2008</b>  Coordinator: Marilou Moore  Moderator: David Logan  Presenter: Gregory T. Settle	Room: <b>- 300 &amp; 400</b> <b>Annual Financial Reporting &amp; SAS 112 Compliance</b>  Coordinator: Toni Nelson  Moderator: Chuck Pfeil  Presenter: Toni Nelson	Room: <b>- A</b> <b>Update on LIFT Statute</b>  Coordinator: Annette Sommer Moderator: Lindsay Sovde Presenter: Lindsay Sovde Presenter: John Carter Pres.: Stacey Crawshaw-Lewis	Room: <b>- 200 &amp; 500</b> <b>Crucial Conversation To Management</b>  Coordinator: Anna Stroben  Moderator: Anna Stroben  Presenter: Neil Ihde
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11:10 - 12:00	Room: <b>- E</b> <b>GASB Update (Cont.)</b>  Coordinator: Phillip Parks  Moderator: Phillip Parks  Presenter: Frank Crawford	Room: <b>- F, G, H</b> <b>Effective Budget Award Programs (Cont.)</b>  Coordinator: Mike E. Bailey  Moderator: Bonnie Fell Presenter: Mike E. Bailey Presenter: John Fishbein	Room: <b>- B</b> <b>Evaluating Financial Banking Institutions</b>  Coordinator: Doug Extine  Moderator: Robbi Stedman  Presenter: Brad Williamson	Room: <b>- 100 &amp; 600</b> <b>Emerging Legal Issues In Human Resources</b>  Coordinator: Mary Lamb  Moderator: Mary Lamb  Presenter: Robert Christie	Room: <b>- 300 &amp; 400</b> <b>Fraud In A Small Town</b>  Coordinator: Toni Nelson  Moderator: Toni Nelson  Presenter: Jennifer Forsberg	Room: <b>- A</b> <b>What's Up With WA State Pension Plans?</b>  Coordinator: Dan Speigle  Moderator: Chuck Pfeil  Presenter: Matthew M. Smith	Room: <b>- 200 &amp; 500</b> <b>Setting the Stage For Healthy Conflict</b>  Coordinator: Anna Stroben  Moderator: Anna Stroben  Presenter: Neil Ihde
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12:00 - 1:30	<b>Lunch</b> Room: <b>Ballroom</b>						
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**WEDNESDAY - September 17, 2008 (Afternoon) CONFERENCE in Yakima, WA**

TRACK	Acctg, Auditing & Rptg	Budgeting	Investment	Banking	Small Entities	Legislative	General Government
1:30 - 2:20	<p><b>Room: - E</b>  <b>Reporting Internal Control Matters: SAS 112</b></p> <p>Coordinator: Phillip Parks                      Moderator: Phillip Parks                      Presenter: Frank Crawford</p>	<p><b>Room: - F, G, H</b>  <b>Service, Effort &amp; Accomplishments</b></p> <p>Coordinator: Mike E. Bailey                      Moderator: Bonnie Fell                      Presenter: Mike E. Bailey</p>	<p><b>Room: - B</b>  <b>Fundamentals of Investing a Core Portfolio</b></p> <p>Coordinator: Doug Extine                      Moderator: Robbi Stedman                      Presenter: Deanne Woodring</p>	<p><b>Room: - 100 &amp; 600</b>  <b>Enhancing Your Banking Service Experience</b></p> <p>Coordinator: Gail Heinselman                      Moderator: Gail Heinselman                      Presenter: Vickie Erickson</p>	<p><b>Room: - 300 &amp; 400</b>  <b>Audits - New Standards, New Controls</b></p> <p>Coordinator: Toni Nelson                      Moderator: Duane Waltz                      Presenter: Toni Nelson</p>	<p><b>Room: - A</b>  <b>2008 Legislative Update</b></p> <p>Coordinator: Alicia Martinelli                      Moderator: Dan Mason                      Presenter: Stan Finkelstein                      Presenter: Julie Murray</p>	<p><b>Room: - 200 &amp; 500</b>  <b>Negotiation Skills: More Than Simply Buying A Car</b></p> <p>Coordinator: Marilou Moore                      Moderator: Marilou Moore                      Presenter: Tom Gould</p>
2:20 - 3:00	<b>Vendor Break</b>						
3:00 - 3:50	<p><b>Room: - E</b>  <b>Fraud Case Study: Learning From the Past</b></p> <p>Coordinator: Alexa Johnson                      Moderator: Alexa Johnson                      Presenter: Jennifer Forsberg</p>	<p><b>Room: - F, G, H</b>  <b>Recommended GFOA Budget Practices</b></p> <p>Coordinator: Mike E. Bailey                      Moderator: Mary Lamb                      Presenter: Mike E. Bailey                      Presenter: John Fishbein</p>	<p><b>Room: - B</b>  <b>Current Interest Rate and Market Environment</b></p> <p>Coordinator: Doug Extine                      Coordinator: Marilou Moore                      Moderator: Robbi Stedman                      Presenter: Barry Fick</p>	<p><b>Room: - 100 &amp; 600</b>  <b>Convenience Fees</b></p> <p>Coordinator: Gail Heinselman                      Moderator: Gail Heinselman                      Presenter: Michael Hodge</p>	<p><b>Room: - 300 &amp; 400</b>  <b>Annual Reporting With SAO</b></p> <p>Coordinator: Toni Nelson                      Moderator: Toni Nelson                      Presenter: Duane Walz</p>	<p><b>Room: - A</b>  <b>New Reporting Requirements for Entities Receiving Lodging Taxes</b></p> <p>Coordinator: Alicia Martinelli                      Moderator: Alicia Martinelli                      Presenter: Jim Justin                      Presenter: Jan Jutte</p>	<p><b>Room: - 200 &amp; 500</b>  <b>Presenting Financial Info to the Public</b></p> <p>Coordinator: Cil Pierce                      Moderator: Cil Pierce                      Presenter: Shawn Koon</p>
4:00 - 4:50	<p><b>Room: - E</b>  <b>Fraud Case Study: Learning From the Past (Cont.)</b></p> <p>Coordinator: Alexa Johnson                      Moderator: Alexa Johnson                      Presenter: Jennifer Forsberg</p>	<p><b>Room: - F, G, H</b>  <b>Recommended GFOA Budget Practices (Cont.)</b></p> <p>Coordinator: Mike E. Bailey                      Moderator: Mary Lamb                      Presenter: Mike E. Bailey                      Presenter: John Fishbein</p>	<p><b>Room: - B</b>  <b>Managing a Portfolio With Callable Securities</b></p> <p>Coordinator: Doug Extine                      Moderator: Robbi Stedman                      Presenter: John Highum</p>	<p><b>Room: - 100 &amp; 600</b>  <b>Puchasing Cards</b></p> <p>Coordinator: Gail Heinselman                      Moderator: Gail Heinselman                      Presenter: Kevin Noren</p>	<p><b>Room: - 300 &amp; 400</b>  <b>Grants For Small Entities</b></p> <p>Coordinator: Toni Nelson                      Moderator: Beth Waltz                      Presenter: Karen Brandon</p>	<p><b>Room: - A</b>  <b>Streamlined Sales Tax</b></p> <p>Coordinator: Alicia Martinelli                      Moderator: Tim Jensen                      Presenter: Kim Davis                      Presenter: Tim Jennich</p>	<p><b>Room: - 200 &amp; 500</b>  <b>Addressing Tax Increases</b></p> <p>Coordinator: Annette Sommer                      Moderator: Annette Sommer                      Presenter: Dan Underwood                      Presenter: Daebbie Tarry                      Presenter: Dave Weist</p>
6:00- 9:00	<p><b>Wednesday Evening Reception</b>                      Location: <b>Central Washington State Fairgrounds</b></p>						

**THURSDAY - September 18, 2008 (Morning) CONFERENCE in Yakima, WA**

7:00 - 8:00	<b>Breakfast Buffet</b> Room: <b>Ballroom</b>						
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TRACK	Acctg, Auditing & Rptg	Information Technology	Utilities	IRS/SSS	Debt Management	Human Resources	General Government
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8:00 - 10:10	<p><b>Emerging Technologies - What's Up Today And The Future?</b></p> <p><b>Keynote Speaker: Charlie Johnson from Microsoft Corporation</b></p> <p>Coordinator: Mike E. Bailey      Moderator: Tim Jensen, WFOA President</p> Room: <b>Ballroom</b>						
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Projector In Charge	Phill Parks	Craig Warner	Samantha Holert	Kathleen McKnight	Noah Crocker	Craig Warner	Naomi Keck
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10:10 - 10:40	<b>Vendors' Break</b>						
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10:40 - 11:30	Room: <b>- E</b> <b>Credit Card Fraud</b>	Room: <b>- F, G, H</b> <b>Web 2.0 And Government</b>	Room: <b>- 200 &amp; 500</b> <b>Regional Infrastructure Funding Strategies</b>	Room: <b>- A</b> <b>Hot Issues: Tavel And Meal Reimbursements</b>	Room: <b>- 300 &amp; 400</b> <b>Bonds 101 -For the True Beginner</b>	Room: <b>- B</b> <b>Deal or No Deal on Child Support</b>	Room: <b>- 100 &amp; 600</b> <b>Sustainability - What It Means To Finance and Other Departments</b>
Estimate	Coordinator: Alexa Johnson Moderator: Alexa Johnson Presenter: Jennifer Forsberg	Coordinator: Mike E. Bailey Moderator: Elena Montgomery Presenter: Brenda Cooper	Coordinator: Jay Rogers Moderator: Samantha Holert Presenter: E. Todd Chase	Coordinator: Kathleen McKnight Moderator: Debbie Booher Presenter: Clark Fletcher	Coordinator: Noah Crocker Moderator: Noah Crocker Presenter: Susan Musselman	Coordinator: Bonnie Fell Moderator: Bonnie Fell Presenter: Doug Cheney Presenter: Wendy Cole-Deardorff	Coordinator: Cil Pierce Moderator: Cil Pierce Presenter: Craig Stampher

11:30 - 1:00	<b>Business Lunch</b> Room: <b>Ballroom</b>						
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**THURSDAY - September 18, 2008 (Afternoon) CONFERENCE in Yakima, WA**

TRACK	Acctg, Auditing & Rptg	Information Technology	Utilities	IRS/SSS	Debt Management	WA Economics	General Government
1:30 - 2:20	<p><b>Room: - E</b>  <b>The Great GASB-Actuarial Support For OPEB Reporting</b></p> <p>Coordinator: Phillip Parks                      Moderator: Phillip Parks                      Presenter: Matthew M. Smith</p>	<p><b>Room: - F, G, H</b>  <b>Public Records And The IT Perspective</b></p> <p>Coordinator: Mike E. Bailey                      Moderator: Robbi Stedman                      Presenter: Marty Mulholland                      Presenter: Brian Ferris                      Presenter: Toni Cramer</p>	<p><b>Room: - 200 &amp; 500</b>  <b>Financial Impacts of Conservation Rates</b></p> <p>Coordinator: Jay Rogers                      Moderator: Fran Harrigan                      Presenter: Karyn Johnson                      Presenter: Samantha Holert</p>	<p><b>Room: - A</b>  <b>Form Misc 1099 Compliance</b></p> <p>Coordinator: Kathleen McKnight                      Moderator: Bonnie Fell                      Presenter: Clark Fletcher</p>	<p><b>Room: - 300 &amp; 400</b>  <b>Bond 201 - Debt Structure</b></p> <p>Coordinator: Geoff Urbina                      Moderator: Wendy Kancianich                      Presenter: Geoff Urbina</p>	<p><b>Room: - B</b>  <b>The Politics of Economics : Size =</b></p> <p>Coordinator: Anna Stroben                      Moderator: Anna Stroben                      Presenter: Ben Finkelstein</p>	<p><b>Room: - 100 &amp; 600</b>  <b>The Introduction to Project Management</b></p> <p>Coordinator: Naomi Keck                      Moderator: Mary Lamb                      Presenter: Dan Edds</p>
Estimate							
2:20 - 2:40	<b>Vendors' Break</b>						
2:40 - 3:30	<p><b>Room: - E</b>  <b>SAO Update</b></p> <p>Coordinator: Phill Parks                      Moderator: Phill Parks                      Presenter: Chuck Pfeil                      Presenter: Jan Jutte                      Presenter: Chris Cortines</p>	<p><b>Room: - F, G, H</b>  <b>Municipal Wi-Fi Systems</b></p> <p>Coordinator: Mike E. Bailey                      Moderator: Jana Brown                      Presenter: George McBride</p>	<p><b>Room: - 200 &amp; 500</b>  <b>Rates &amp; Fees For Costly Services</b></p> <p>Coordinator: Cil Pierce                      Moderator: Dina O'Reilly                      Presenter: Cil Pierce                      Presenter: Shawn Koom</p>	<p><b>Room: - A</b>  <b>It's All About Money: Social Security And the Future</b></p> <p>Coordinator: Kathleen McKnight                      Moderator: Linda Mead                      Presenter: Tim Beard                      Presenter: Marc Denos</p>	<p><b>Room: - 300 &amp; 400</b>  <b>IRS Enforcement Activities for Tax-Exempt Bonds</b></p> <p>Coordinator: Marilou Moore                      Moderator: Noah Crocker                      Presenter: Bill Tonkin</p>	<p><b>Room: - B</b>  <b>Are We Done Yet?</b></p> <p>Coordinator: Gail Heinselmann                      Moderator: Gail Heinselmann                      Presenter: John Mitchell</p>	<p><b>Room: - 100 &amp; 600</b>  <b>Public Records Act</b></p> <p>Coordinator: Ron Cone                      Moderator: Ron Cone                      Presenter: Pat Mason</p>
Estimate							
3:40 - 4:30	<p><b>Room: - E</b>  <b>SAO Update (Cont.)</b></p> <p>Coordinator: Phill Parks                      Moderator: Phill Parks                      Presenter: Chuck Pfeil                      Presenter: Jan Jutte                      Presenter: Chris Cortines</p>	<p><b>Room: - F, G, H</b>  <b>Leveraging Different Technologies</b></p> <p>Coordinator: Mike E. Bailey                      Moderator: Bonnie Fell                      Presenter: George Helton</p>	<p><b>Room: - 200 &amp; 500</b>  <b>Reclaimed Water Funding Opportunities And Examples</b></p> <p>Coordinator: Cil Pierce                      Moderator: Shawn Koom                      Presenter: Cil Pierce                      Presenter: Dina O'Reilly</p>	<p><b>Room: - A</b>  <b>IRS / SSS Questions &amp; Answer</b></p> <p>Coordinator: Kathleen McKnight                      Moderator: Linda Mead                      Presenter: Clark Fletcher                      Presenter: Tim Beard                      Presenter: Marc Denos</p>	<p><b>Room: - 300 &amp; 400</b>  <b>"What Did I Get Into?!"</b></p> <p>Coordinator: Naomi G. Keck                      Moderator: Beth Waltz                      Presenter: Susan Barry                      Presenter: Marc Greenough</p>	<p><b>Room: - B</b>  <b>Are We Done Yet? (Cont.)</b></p> <p>Coordinator: Gail Heinselmann                      Moderator: Gail Heinselmann                      Presenter: John Mitchell</p>	<p><b>Room: - 100 &amp; 600</b>  <b>Public Records Act (Cont.)</b></p> <p>Coordinator: Ron Cone                      Moderator: Ron Cone                      Presenter: Pat Mason</p>
Estimate							
6:00 - 12:00	<b>Banquet</b> Room: <b>Ballroom</b>						

**FRIDAY - September 19, 2008 CONFERENCE in Yakima, WA**

7:00 - 8:30	<b>Breakfast Buffet</b> Room: <b>Ballroom</b>						
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TRACK	Acctg, Auditing & Rptg	Technology	Mgmt & Emerging Issues	Debt Management	Public Finance	Bus. Mgmt & Organization	General Government
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8:30 - 9:50	Room: <b>Ballroom</b>  <h2 style="color: blue;">Making "The Big Time" Where You Are</h2> <h3 style="color: blue;">Keynote Speaker: Coach Frosty Westering</h3> Coordinator: Craig Warner      Moderator: Tim Jensen, WFOA President  Room: <b>Ballroom</b>						
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Projector In Charge	Carmen Hayter	Craig Warner	Jay Rogers	Noah Crocker	Geoff Urbina	Dawna Truman	Chantell Steiner
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10:00 - 10:50	Room: - <b>E</b> <b>Employee Embezzlement: Lessons From the Dark Side (Accounts Receivable)</b> Coordinator: Carmen Hayter Coordinator: Tim Jensen  Moderator: Carmen Hayter  Presenter: Joe Dervaes	Room: - <b>200 &amp; 500</b> <b>After Bonds Are Issued: Security Laws, On-going Disclosure And Your Website</b> Coordinator: Yvonne Ziomkowski  Moderator: Jana Brown  Presenter: David O. Thompson	Room: - <b>B</b> <b>Are We Calculating Excise Tax Correctly?</b>  Coordinator: Jay Rogers  Moderator: Samantha Holert  Presenter: Chris Gonzales	Room: - <b>A</b> <b>Debt Policies - Why, What &amp; How?</b>  Coordinator: Noah Crocker  Moderator: Wendy Kancianich  Presenter: Svein Braseth	Room: - <b>300 &amp; 400</b> <b>Public Issues in Credit</b>  Coordinator: Geoff Urbina  Moderator: Noah Crocker  Presenter: Geoff Urbina	Room: - <b>100 &amp; 600</b> <b>For The Love Of Levies</b>  Coordinator: Dawna Truman  Moderator: Dawna Truman  Presenter: Rose Bowman	Room: - <b>F, G, H</b> <b>Mail Process - New Requirements &amp; Challenges</b>  Coordinator: Jana Brown  Moderator: Karla Shasky  Presenter: Jim Cote
Estimate 11:00 - 11:50	Room: - <b>E</b> <b>Employee Embezzlement: Lessons From the Dark Side (Cash Disbursements)</b> Coordinator: Carmen Hayter Coordinator: Tim Jensen  Moderator: Carmen Hayter  Presenter: Joe Dervaes	Room: - <b>200 &amp; 500</b> <b>Website Content Management</b>  Coordinator: Anna Stroben  Moderator: Anna Stroben  Presenter: Mike Biros	Room: - <b>B</b> <b>Capital Planning - A World of Change</b>  Coordinator: Jana Brown  Moderator: David Logan  Presenter: Barry Fick	Room: - <b>A</b> <b>The Credit Crunch And Your Organization</b>  Coordinator: Naomi Keck  Moderator: Naomi Keck Presenter: Amy Doppelt Presenter: Judith Cochran	Room: - <b>300 &amp; 400</b> <b>Alternative Financing Options: LID, RIDS, TIFS, TBD &amp; Other Alphabet Options</b>  Coordinator: Annette Sommer  Moderator: Annette Sommer  Presenter: Hugh Spitzer	Room: - <b>100 &amp; 600</b> <b>Shared Procurement Portals-Alternative Service Delivery</b>  Coordinator: Jan Hawn Moderator: Bonnie Fell Presenter: Lyman Howard Presenter: Jamie Robinson Presenter: John Bachman	Room: - <b>F, G, H</b> <b>How To Remember Just About Anything</b>  Coordinator: Rob Hendrickson  Moderator: Rob Heinrichson  Presenter: Rod Price
Estimate							