



Mission Statement

"To promote excellence in governmental finance through leadership, education and communication for the public benefit."



As a courtesy to others:

1. All conference classes will stop at the designated time.
2. Please take after-class discussions out of the classroom so the next session can set-up.
3. Please turn off cell phones and pagers during all conference classes.

TUESDAY - September 18, 2007 PRE-CONFERENCE in Kennewick, WA

8:30 - 4:30	Performance Audit & Measurements Room: E & F	Full Day	Coordinator: Ade Ariwoola	Moderator: Geoff Urbina	Presenter(s): Jan Jutte Presenter(s): Chuck Pfeil Presenter(s): Steve Gorcester
8:30 - 4:30	Technology Lab: the Cosmic Hat of Wisdom & MS Office Training Room: G	Full Day	Coordinator: Marilou Moore	Moderator: Bonnie Fell	Presenter(s): Jos Smith
8:30 - 12:00	Strategic Planning Room: A & B	Half Day	Coordinator: Yvonne Ziomkowski	Moderator: Becky Horton	Presenter(s): Connie Poulsen
Noon - 1:00	Lunch Room: Ballroom				
1:00 - 5:00	Professional Ethics and Regulations in WA State Room: A & B	Half Day	Coordinator: Alexandra Johnson	Moderator: Christy Yost	Presenter(s): Scott Woelfle
1:00 - 5:00	Successful Financing for Capital Projects Room: C	Half Day	Coordinator: Cil Pierce	Moderator: Cil Pierce	Presenter(s): Cil Pierce Presenter(s): Sandy Langdon Presenter(s): Wendy Kancianich Presenter(s): Craig Stampher

WEDNESDAY - September 19, 2007 (Morning) CONFERENCE in Kennewick WA

7:00 - 8:00 **Breakfast Buffet**
Room: **Ballroom**

TRACK **Accounting and Reporting Public Finance Communications General Government Human Resource Management**

7:45 - 10:00 Room: **Ballroom**

Welcome Greetings From Jim Chase, WFOA President
Creating New Opportunities By Redefining the Future
Keynote Speaker: David Goldsmith
 Coordinator: Anna Stroben Moderator: Jim Chase

10:10 - 11:00	Room: - G & H GASB Update Coordinator: Alexandra Johnson Moderator: Alexandra Johnson Presenter: GASB Speaker	Room: - A & B Understanding and Calculating Arbitrage Coordinator: Naomi G. Keck Moderator: Tim Jensen Presenter: Naomi G. Keck	Room: - E & F Write, Speak and Meet Like a Pro Coordinator: Carmen Hayter Moderator: Donya Gregson Presenter: Michael Bushmohle	Room: - C How Safe is MY Workplace? Coordinator: Melanie Aliverti Moderator: Melanie Aliverti Presenter: Michael R. Blatman	Room: - D Developing Skills to Become a Tactical Trainer Coordinator: Marilou Moore Moderator: Jay Rogers Presenter: Jos Smith
11:10 - 12:00	Room: - G & H GASB Update (Cont.) Coordinator: Alexandra Johnson Moderator: Alexandra Johnson Presenter: GASB Speaker	Room: - A & B Investment Strategies For Tax-Exempt Bond Proceeds Coordinator: Naomi G. Keck Moderator: Marshall White Presenter: Thomas Fox	Room: - E & F Write, Speak and Meet Like a Pro (Cont.) Coordinator: Carmen Hayter Moderator: Donya Gregson Presenter: Michael Bushmohle	Room: - C Park Fees Coordinator: Jay Rogers Moderator: Samantha Holert Presenter: Gordon Wilson	Room: - D Teamwork is Not An Option, It's a Must! Two is One, and One is None Coordinator: Marilou Moore Moderator: Jay Rogers Presenter: Jos Smith

12:00 - 1:30 **Lunch**
Room: **Ballroom**

WEDNESDAY - September 19, 2007 (Afternoon) CONFERENCE in Kennewick, WA

TRACK	Accounting, Auditing & Budgeting	Public Finance	General Government	Banking	Management & Emerging Issues
1:30 - 2:20	<p>Room: - G & H New Audit Standards: Effects On Local Government Finance Departments</p> <p>Coordinator: Phillip Parks Moderator: Phillip Parks Presenter: Frank W. Crawford</p>	<p>Room: - A & B Bond Rating: The Nuts & Bolts</p> <p>Coordinator: Annette Sommer Moderator: Annette Sommer Presenter: Jeff Thomas Presenter: Chris Morgan Presenter: Carol H. Parvey</p>	<p>Room: - E & F Assessing & Enhancing Your Jurisdictions' Financial Health</p> <p>Coordinator: Noah Crocker Moderator: Barbara Basnett Presenter: Elizabeth Green-Taylor</p>	<p>Room: - C Bill Consolidator Payments</p> <p>Coordinator: Gail Heinselmann Coordinator: Sharon Richard Moderator: Gail Heinselmann Presenter: Victoria Erickson</p>	<p>Room: - D Human Resource Legal Issues</p> <p>Coordinator: Mary Lamb Moderator: Mary Lamb Presenter: Sharon De Haan</p>
2:20 - 3:00	Vendor Break				
3:00 - 3:50	<p>Room: - G & H New Audit Standards: Effects On Local Government Finance Departments (Cont.)</p> <p>Coordinator: Phillip Parks Moderator: Phillip Parks Presenter: Frank W. Crawford</p>	<p>Room: - A & B Bond Rating: The Nuts & Bolts (Cont.)</p> <p>Coordinator: Annette Sommer Moderator: Annette Sommer Presenter: Jeff Thomas Presenter: Chris Morgan Presenter: Carol H. Parvey</p>	<p>Room: - E & F The Organizational Skills - Leadership For the Future</p> <p>Coordinator: Carmen Hayter Moderator: Carmen Hayter Presenter: Timothy Morris, MSOD</p>	<p>Room: - C Convenience Fees</p> <p>Coordinator: Gail Heinselmann Moderator: Gail Heinselmann Presenter: Michael Hodge</p>	<p>Room: - D Public Records Disclosure</p> <p>Coordinator: Ron Cone Moderator: Ron Cone Presenter: Pat Mason</p>
4:00 - 4:50	<p>Room: - G & H SAO Roundtable</p> <p>Coordinator: Phillip Parks Moderator: Phillip Parks Presenter: Jan Jutte Presenter: Chuck Pfeil</p>	<p>Room: - A & B Refunding 101</p> <p>Coordinator: Geoff Urbina Moderator: Jim Chase Presenter: Geoff Urbina Presenter: Judy Andrews</p>	<p>Room: - E & F The Organizational Skills - Leadership For the Future (Cont.)</p> <p>Coordinator: Carmen Hayter Moderator: Carmen Hayter Presenter: Timothy Morris, MSOD</p>	<p>Room: - C Purchasing Cards</p> <p>Coordinator: Gail Heinselmann Moderator: Gail Heinselmann Presenter: Erika Jennings</p>	<p>Room: - D Open Meetings Act</p> <p>Coordinator: Ron Cone Moderator: Ron Cone Presenter: Pat Mason</p>
6:00 - 8:00	Wednesday Evening Reception Room: Ballroom				

THURSDAY - September 20, 2007 (Morning) CONFERENCE in Kennewick, WA

7:00 - 8:00 **Breakfast Buffet**
Room: **Ballroom**

TRACK **Utilities/Proprietary General Government Accounting and Reporting Small Entities Public Works Communciation**

8:00 - 10:10

The Beginning of the End or The End of the Beginning?

Keynote Speaker: John W. Mitchell *(Sponsored By US Bank)*

Coordinator: Gail Heinselmann Moderator: Gail Heinselmann

Room: **Ballroom**

10:10 - 10:40 **Vendor Break**

<p>Room: - E & F</p> <p>Current Policy Issues of Rate Setting: Conservation, Municipal Water Law & Others</p> <p>Coordinator: Cil Pierce</p> <p>Moderator: Kevin Lorentzen</p> <p>Presenter: Cil Pierce</p>	<p>Room: - D</p> <p>How Can DRS Help Make YOUR Job Easier</p> <p>Coordinator: Brian Berghoff</p> <p>Moderator: Bonnie Fell</p> <p>Presenter: Brian Berghoff</p>	<p>Room: - G</p> <p>GASB 44 Requirements/ Statistical Section</p> <p>Coordinator: Mark Neary</p> <p>Moderator: Mary Lamb</p> <p>Presenter: Mark Neary</p>	<p>Room: - C</p> <p>Audit Preparation</p> <p>Coordinator: Toni Nelson</p> <p>Moderator: Carmen Hayter</p> <p>Presenter: Toni Nelson</p>	<p>Room: - A & B</p> <p>Understanding Engineers 201</p> <p>Coordinator: Cil Pierce</p> <p>Moderator: Karen Brandon</p> <p>Presenter: Aaron Meilleur</p> <p>Presenter: Dina O'Reilly</p> <p>Presenter: Ben Floyd</p>	<p>Room: - H</p> <p>"Facing the Camera"</p> <p>Coordinator: Jim Chase</p> <p>Moderator: Jim Chase</p> <p>Presenter: Denise Mellene</p>
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11:30 - 1:00 **Business Lunch**
Room: **Ballroom**

THURSDAY - September 20, 2007 (Afternoon) CONFERENCE in Kennewick, WA

TRACK	Utilities/Proprietary	IRS/Social Security	Investment	Small Entities	Legislative/Capital Projects	Communication
1:00 - 1:50	<p>Room: - E & F Localized General Facilities Charge (GFC) - Fueling Urban Redevelopment</p> <p>Coordinator: Samantha Holert Moderator: Jay Rogers Presenter: John Ghilarducci</p>	<p>Room: - D Correcting Tax Returns The Right Way!</p> <p>Coordinator: Wayne Godwin Coordinator: Kathleen McKnight Moderator: David Logan Presenter: Clark Fletcher Presenter: Tim Beard</p>	<p>Room: - G Investment Fundamentals</p> <p>Coordinator: Robbi Stedman Moderator: Doug Extine Presenter: Deanne Woodring</p>	<p>Room: - C Internal Controls For Small Entities</p> <p>Coordinator: Toni Nelson Moderator: Toni Nelson Presenter: Jennifer L. Forsberg</p>	<p>Room: - A & B 2007 Legislative Issues</p> <p>Coordinator: Alicia Martinelli Moderator: Dan Mason Presenter: Stan Finkelstein Presenter: Julie Murray</p>	<p>Room: - H Presenting Information To Decision Makers</p> <p>Coordinator: Cil Pierce Moderator: Dina O'Reilly Presenter: Cil Pierce Presenter: Ben Floyd Presenter: Sandy Langdon</p>
2:00 - 2:50	<p>Room: - E & F Setting Up An Ambulance Utility/EMS Rate</p> <p>Coordinator: Jay Rogers Moderator: Jay Rogers Presenter: Peter Moy Presenter: Jay Rogers</p>	<p>Room: - D It's All About The Money: Social Security And the Future</p> <p>Coordinator: Wayne Godwin Coordinator: Marilou Moore Moderator: Mary Lamb Presenter: Tim Beard</p>	<p>Room: - G Investment Program Fundamentals</p> <p>Coordinator: Robbi Stedman Moderator: Robbi Stedman Presenter: Deanne Woodring</p>	<p>Room: - C Excise Tax</p> <p>Coordinator: Toni Nelson Moderator: Samantha Holert Presenter: Chris Gonzalez</p>	<p>Room: - A & B Streamlined Sales Tax</p> <p>Coordinator: Alicia Martinelli Moderator: Tim Jensen Presenter: Jim Justin Presenter: Lorrie Brown</p>	<p>Room: - H Working Successfully With Community Groups and Advisory Boards</p> <p>Coordinator: Shawn Koom Moderator: Dina O'Reilly Presenter: Tom Gould Presenter: Dan Underwood Presenter: Cil Pierce Presenter: Ben Floyd</p>
2:50 - 3:10	Afternoon Break					
3:10 - 4:00	<p>Room: - E & F Implementing A New Fee Schedule</p> <p>Coordinator: Naomi G. Keck Moderator: Marshall White Presenter: Dan Edds</p>	<p>Room: - D Form 1099 MISC Reporting</p> <p>Coordinator: Wayne Godwin Coordinator: Kathleen McKnight Moderator: Debbie Booher Presenter: Clark Fletcher</p>	<p>Room: - G US Agency Market Update</p> <p>Coordinator: Robbi Stedman Moderator: Doug Extine Presenter: Mark Evans</p>	<p>Room: - C Electronic Filing With St. Auditor's Office</p> <p>Coordinator: Toni Nelson Moderator: Phillip Parks Presenter: Duane Walz</p>	<p>Room: - A & B Business and Occupation Tax</p> <p>Coordinator: Alicia Martinelli Moderator: Dean Walz Presenter: Lucy Liu Presenter: Jodie Trueblood</p>	<p>Room: - H Effective Public Presentations - As Simple As Assembling Lego!</p> <p>Coordinator: Marilou Moore Moderator: Marilou Moore Presenter: Tom Gould Presenter: Dina O'Reilly</p>
4:10 - 5:00	<p>Room: - E & F Managing For Results: Maximizing Revenue and Minimizing Expenses</p> <p>Coordinator: Shawn Koom Moderator: Kevin Lorentzen Presenter: Cil Pierce</p>	<p>Room: - D Employer Reimbursements Travel, Per Diem, Commuting, Lodging & Meals w/ Meetings</p> <p>Coordinator: Wayne Godwin Coordinator: Kathleen McKnight Moderator: Kathleen McKnight Presenter: Clark Fletcher</p>	<p>Room: - G Relative Value Analysis</p> <p>Coordinator: Robbi Stedman Moderator: Doug Extine Presenter: Mark Evans</p>	<p>Room: - C Budgeting - Allocation of Expenses In Small Cities</p> <p>Coordinator: Toni Nelson Moderator: Debbie Booher Presenter: Toni Nelson</p>	<p>Room: - A & B Capital Project's RFP Writing</p> <p>Coordinator: Annette Sommer Moderator: Lindsay Sovde Presenter: Hugh Spitzer Presenter: Bill Angle</p>	<p>Room: - H Effective Public Presentations - As Simple As Assembling Lego! (Cont.)</p> <p>Coordinator: Marilou Moore Moderator: Marilou Moore Presenter: Tom Gould Presenter: Dina O'Reilly</p>
6:00 - 12:00	Banquet Room: Ballroom					

FRIDAY - September 21, 2007 CONFERENCE in Kennewick, WA

7:00 - 8:00 **Breakfast Buffet**
Room: **Ballroom**

TRACK **Acctg, Budgeting & Reporting Public Finance Accounting and Reporting Utilities Fleet Management General Government**

8:00 - 9:50 Room: **Ballroom**

“I – Contact” It is all About You! The Solution for Great Customer Service
Keynote Speaker: Michael Meines
 Coordinator: Kathleen McKnight/Marilou Moore Moderator: Jim Chase
 Room: **Ballroom**

10:00 - 10:50	<p>Room: - E & F Large and Medium Cities' Roundtable</p> <p>Coordinator: Alicia Martinelli Moderator: Sandy Langdon Presenter: Sandy Langdon Presenter: Joe Delaney</p>	<p>Room: - G Small Cities' Roundtable</p> <p>Coordinator: Toni Nelson Moderator: Toni Nelson Presenter: Cheryl Grant</p>	<p>Room: - H Counties' Roundtable</p> <p>Coordinator: Geoff Urbina Moderator: Nancy Neraas Presenter: Connie Rivera</p>	<p>Room: - A & B Utility Districts/Depts & Other Special District's Roundtable</p> <p>Coordinator: Glenn Golay Moderator: Glenn Golay Presenter: Financial Consultants Presenter: State Auditor(s) Presenter: State Treasurer</p>	<p>Room: - C Fleet Replacement Management</p> <p>Coordinator: Yvonne Ziomkowski Moderator: Samantha Holert Presenter: Bill Derousse Presenter: Peter Moy Presenter: Jay Rogers</p>	<p>Room: - D Fraud Update - Cash Disbursement Fraud & Current Hot Topics</p> <p>Coordinator: Chuck Pfeil Moderator: Chuck Pfeil Presenter: Jennifer Forsberg</p>
11:00 - 11:50	<p>Room: - E & F Intro to Cost Accounting: Setting the Stage for Performance Management</p> <p>Coordinator: Naomi G. Keck Moderator: Mary Lamb Presenter: Dan Edds</p>	<p>Room: - G Financial Engineering & Bond Pricing</p> <p>Coordinator: Geoff Urbina Moderator: Judy Andrews Presenter: Geoff Urbina</p>	<p>Room: - H GASB 45 Post Employment Benefits</p> <p>Coordinator: Mark Neary Moderator: Lindsay Sovde Presenter: Frank Thoen Pres: Stacey Crawshaw-Lewis Presenter: Lindsey Sovde</p>	<p>Room: - A & B Setting Rates and Fees To Fund Asset / Infrastructure Replacements</p> <p>Coordinator: Kevin Lorentzen Moderator: Cil Pierce Presenter: Tom Gould Presenter: Cil Pierce</p>	<p>Room: - C Fleet Replacement Management (Cont.)</p> <p>Coordinator: Yvonne Ziomkowski Moderator: Samantha Holert Presenter: Bill Derousse Presenter: Peter Moy Presenter: Jay Rogers</p>	<p>Room: - D Memory Retention</p> <p>Coordinator: Rob Hendrickson Moderator: Bonnie Fell Presenter: Dale Carnegie's Spkr</p>